





# Dive into Ultralluxe where passions ignite and talents shine!

We are transforming Singapore into a dazzling hub of niche luxury and unforgettable experiences. From exclusive retail to gourmet dining and thrilling discoveries, every moment a celebration of life and living.



# IltraLuxe Singapore

Festival of Niche Luxury
Celebrating Talents & Passions





# ULTRALUXE CURATED SHOWCASES

4-13 OCTOBER 2024

EDITION 1	EDITION 2
4–8 OCTOBER	9–13 OCTOBER
GEMAGICAL	STYLE INC.
NOUVEAU ASIA	THE PROTAGONIST
MODERNISSIMO	HOMME

# INAUGURAL YEAR 2023 SAWMORE THAN 8,000 VISITORS





23 February 2023

To Whom It May Concern,

#### LETTER OF SUPPORT TO THE ADVOCATORS AND CO. PTE. LTD. FOR THE ORGANISATION OF ULTRALUXE FESTIVAL 2022-2024

- This letter confirms that the Singapore Tourism Board (STB) is supportive of The Advocators and Co. Pte. Ltd.'s organisation of UltraLuxe festival from 2022-2024.
- UltraLuxe is an annual 10-day festival organised by The Advocators and Co. Pte. Ltd. Previously
  known as JeweLuxe and Singapore Jewel Fest, the festival has traditionally been held in Singapore
  since 2003 and is attended mainly by high net-worth individuals based locally and overseas.
- 3. The inaugural edition of UltraLuxe 2022 brought together home-grown and international independent jewellery, watches and lifestyle brands on a single platform. Two new components (the Singapore Watch Festival and the Advocacy Showcase) were also incorporated into the festival in 2022 a testament to The Advocators and Co. Pte. Ltd.'s commitment towards growing the quality and reach of the festival. The festival saw over 8,000 visitors of which 30% are tourists from the region) and generated SS1.489 million in sales revenue.
- 4. STB champions the development of Singapore's tourism sector and undertakes the marketing and promotion of Singapore as a tourism destination. To create vibrancy in the retail landscape for tourists, STB identifies high-quality events and works with key partners, such as The Advocators and Co. Pte. Ltd., to grow these events. We have worked closely with The Advocators and Co. Pte Ltd. since 2017 to grow the festival as the first-in-Asia B2C jewellery and watches event and are committed to continue doing so through providing financial grants and non-financial assistance.
- 5. For further clarifications, please contact Ms. Crystal CHNG at Crystal CHNG@stb.gov.sg.
- 6. Thank you.

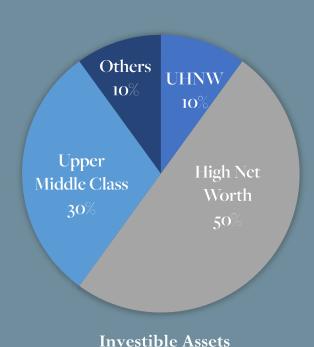
Yours Sincerely.

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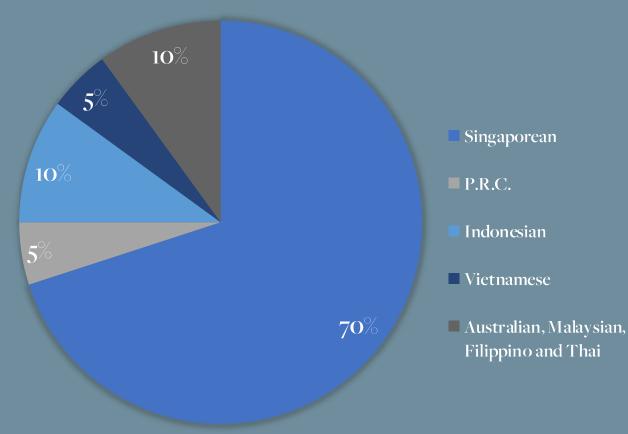
Ms. GUO Teyi Director, Retail and Dining Singapore Tourism Board

Tourism Court. 1 Orchard Spring Lane, Singapore 247729
Telephone (65) 6736 6622 Facsimile (65) 6736 9423 Website http://www.stb.govsg





# UHNW min. US\$30mil HNW min. US\$1mil Upper Middle Class min. US\$300k



# OVER 11,000 VISITORS 2023

Liltrol uve	Title	ULTRALUXE 2024
	Venue	Tent@Ngee Ann City Civic Plaza 391A Orchard Road Singapore 238874
	Opening Hours	1.00-9.00PM
	Organizer	The Advocators & Co. Pte Ltd
	Gross Exhibition Area	875 square metres
	Exhibitors	75 from around the world
	Visitors from	Indonesia, India, China, Malaysia, Vietnam, Sri Lanka, Brazil, Venezuela, Thailand, Taiwan, Italy, Germany, Australia, Philippines, United Arab Emirates, Hong Kong, Russia, U.K., U.S.A.
	Media Coverage	USD 2 million

ACTIVITIES TO ENGAGE AND ULTRA HIGH NET WORTH

1,200 guests in 6 red carpet events, each hosting 200 guests; and 600 attendees in 12 tete-a-tetes, each with 50 turnout

INTEGRATED
MARKETING TO
REACH UHNW AND
UHW IN SINGAPORE

360° digital campaign (EDM, social media and website) generate realistic 50% turnout from UltraLuxe database

Walk-in overseas shoppers 30%

Walk-in Singaporean shoppers 25%

Hosted high society 15%

LOCAL PUBLICITY DRIVES QUALITY TRAFFIC

Advertising in Straits Times, Tatler and local media coverage; coupled with onsite branding along Orchard Road and Ngee Ann City

drive attendance

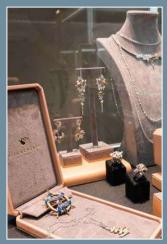
PUBLICITY ATTRACT OVERSEAS VISITORS

Advertising and/or collaboration with overseas media in China, India, Indonesia, Malaysia, Vietnam, Thailand, Philippines, etc. 4.

EFFECTIVE OUTREACH















# JeweLuxe

4-13 OCT 2024 (10 DAYS

JeweLuxe curates the finest, trending and iconic niche jewellery houses and some of the world's most talented designers to showcase their latest creations in the heart of Singapore's prime shopping district.

Shop the likes from Harrod's, Bergdorf Goodman, Neiman Marcus...now at UltraLuxe Singapore







# EVELLERY BRANDS FROM ROUND THE WORLD CONVERGE







Advocacy

4-13 OCT 2024 (10 DAYS)

UltraLuxe/Advocacy curated showcases and panel discussions inject purpose and meaning in niche luxury, casting the spotlight on passions and talents, communities of tastemakers and game changers, advocates of sustainability, culture and ageless, and philanthropists, etc. and businesses that share this same vision..

# TALENTS & PASSIONS FOR GOOD CAUSES PURPOSE FOR JUNE 11 TO THE PROPERTY OF THE











#### 9-13 OCT 2024 (5 DAYS)

UltraLuxe/Homme — the ultimate sanctuary for the modern, discerning man. Here, sophistication meets discovery in a dynamic den of the extraordinary. This is not just a space; it's a journey into a world where high-tech gadgets, premium self-care, exceptional spirits, and unparalleled travel experiences await your exploration. Each element is curated for its unique story and exclusivity.

#### CRAFTING A UNIQUE LIFESTYLE

At UltraLuxe/Homme, luxury is not just seen — it is about embracing experiences that define and enrich your life. Dive into the narratives behind each curation, meet the visionaries who crafted them, and interact with experts who bring these stories to life. Join us in shaping a world where lifestyle becomes a form of art.

# MEN'S DEN FOR DISCOVERY ENGAGEMENT AND NETWORKING









# DineLuxe

4-13 OCT 2024 (10 DAYS)

DineLuxe offers a mesmerizing odyssey into the realm of culinary excellence. Here, exclusive chef collaborations, innovative menus, and luxurious settings blend to create unparalleled dining experiences. Each event is a unique story, an intimate journey of flavours and cultures, meticulously crafted to captivate the senses.

# INNOVATIVE, STORY-DRIVEN EXCLUSIVE CULINARY JOURNEYS





Ultimate LuxeScape — an exclusive, immersive showcase of niche luxury and storytelling, offering a tactile journey through the realms of iconic jewellery, fashion, timepieces, and culinary. This is where sophistication meets exclusivity, crafted to captivate high-net-worth individuals. Join us for a guided exploration of passions and inspirations, embracing the essence of a truly sophisticated lifestyle.

Sponsorship of capsule showcase will serve to educate and engage HNW guests to appreciate and shop Sponsor's iconic creations. Hosting 3—4 tours per day of 15 guests each will deliver over 500 potential audience over 10 days.

VIDEO: https://www.dropbox.com/scl/fi/18kwprkp9j235vb76mixo/Ultimate-LuxeScape-2023-Video.mp4?rlkey=ivxssq1dl8ofhacfkufqrujmj&dl=0













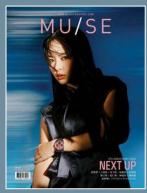
# LEGACIES OF NICHELUXURY THE ULTIMATE LUXESCAPE









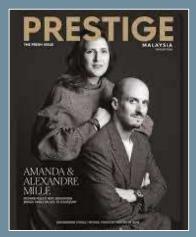












# OVER USD 2 MILLION IN PUBLICITY













# FASHION DESIGNERS FROM AROUND THE WORLD RED CARPET RUNWAY SHOWS









Panel discussion and networking event hosts UltraLuxe communities of professional elites and SME business women to share insights, make connection and enjoy self love while appreciating the finer things in life

# ENTREPRENEURS AND PROFESSIONAL ELITES NETWORKING PANEL DISCUSSIONS



# UltraLuxe

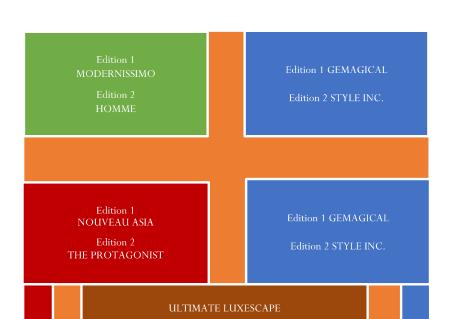
Converging
Passions and
Talents of
Italy



Italian Chamber of Commerce in Singapore

#### **MODERNISSIMO**





# SHOW OVERVIEW + LAYOUT



# ICCS Italian Chamber of Commerce in Singapore

# COLLECTIVE BRANDS BOOTH S19-21 OPTION





#### Alessandro Francesco Lo Giudice will be designing the MODERNISSIMO Showcase in UltraLuxe 2024

Alessandro obtained is Masters Degree in Architecture in Rome Italy — Universita' La Sapienza. His expertise was in the Design and Consultancy of Heritage Hotel projects and was highly considered in the hotel industry, involved in the design of prestigious projects in Italy, SE Asia, China and Africa.

He has also served as Lecturer at the "CST" (Italian Centre for Superior Studies in Tourism) and "LUISS Public University".

Recent years saw Alessandro pursue his passion as an entrepreneur and designer in the F&B industry, inspiring the concept of successful restaurants in Singapore.

Alessandro was awarded Merit award winner for Commercial Interior Design for Louvre Art Furniture Expo – Foshan (PRC); award by CODA AWARDS 2013

# ITALY'S TALENTS AND PASSIONS (MCCORRECTED FOR STANDARS) (MCCORRECTED FOR ST



# COLLECTIVE BRANDS BOOTH \$19-21 OPTION





# ITALY'S TALENTS AND PASSIONS MINISTER STATES AND PASSIONS OF THE PROPERTY OF THE PASSIONS OF T

DEDICATED BRAND SHOWCASE IN EDITION 1 4–8 OCT, 1–8PM	BRAND PUBLICITY IN SINGAPORE AND THE REGION	KEY OPINION CUSTOMER AMBASSADORS PROMOTE TALENTS	BRAND FEATURE IN RED CARPET RUNWAY SHOW	EXPERIENCE SINGAPORE URBAN MANIFESTO OPTION TO ADD USD 1800
• 1 unit 1mW x 0.5mD x 1mH low counter with brand logo sticker	Participants will be assured brand and/or jewellery feature in:  • Singapore national newspaper, The Straits Times  • Singapore society online media, Tatler or Prestige  • UltraLuxe Website  • UltraLuxe Book	Curation of 3 KOCs from high society, professional elite and entrepreneurs to support appreciation of the Modernissimo Gallery and its participants	Participant's creations will be presented on the runway show of renowned independent fashion designer	<ul> <li>5 night stay in Pullman         Hotel Singapore (Superior         King/Twin Room)</li> <li>Supper Club after-party at         33Club, the city's trending         private club for talents and         passions around the world</li> </ul>

# SOLO BRAND OR CO-SHARING BOOTH OPTION

OPTION 1 : SOLO BRAND 8 SQM CENTRAL BOOTH

C18 / C19

Edition 1 USD 23,800

Outfitted with:

- 2 low counters c/w 4 spots each
- 2 high podiums c/w 2 spots each
- 1 branding feature
- 1 power point
- 1 table and 3 chairs

Participation package includes Secured Overnight Storage of USD 65,000 for per sqm booth space from first night of exhibition with daily pick up from and delivery to Tent; until last day of exhibition.



OPTION 2 : CO-SHARE 8 SQM CENTRAL BOOTH C18 / C19

Edition 1 USD 13,800 per brand

Per brand will be entitled to:

- 1 low counter c/w 4 spots each
- 1 high podium c/w 2 spots each
- 1 branding feature
- 1 power point
- 1 table and 2 chairs

Participation package includes Secured Overnight Storage of USD 65,000 for per sqm booth space from first night of exhibition with daily pick up from and delivery to Tent; until last day of exhibition.

Participants will also be entitled to Curated Showcase Event/s and Publicity

- One jewellery feature on one model in one red carpet event runway show, incl. hosting 10 guests
- One brand styling and introduction in The Advocacy event or panel discussion
- One signature jewellery in UltraLuxe official website
- One brand page feature in UltraLuxe official booklet
- One brand post in UltraLuxe Instagram and Facebook





# Thank You